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2013 First Quarter Results
Jean-Jacques Gauthier

- May 7, 2013

Skytrain station - Dubaï, UAE

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In order to have comparative information, and accordance with IFRS, 2012 figures have been restated to reflect the application of the amendments of IAS 19.

Q1 Highlights

- **Q1 results impacted by a particularly marked seasonality on volumes**
  - Volumes affected by a strongly adverse weather, fewer trading days and temporary production limitations in Egypt and Algeria
  - Q1 traditionally represents a small proportion of our volumes and results and is not indicative of the rest of the year
- **Cement prices are up 2.5% sequentially and vs. last year**
  - Price increases to cover cost inflation have been implemented throughout Q1 in all product lines and will fully deliver in the coming quarters
- **Performance and Innovation measures delivered €100M in Q1**
- **The Group launched its new tagline "*Building better cities*" which will provide further support to the Innovation momentum**

Objectives and Outlook Confirmed

Unchanged Vision for the Year

- **We are on track to deliver €650M incremental 2013 EBITDA through Performance and Innovation measures**
  - We will deliver most of our 2012-2015 plan to generate €1.75 billion additional EBITDA through our measures by the end of 2014, close to one year ahead of our initial objective
- **We will reduce debt below €10Bn as soon as possible in 2013**
  - Improved operational cash flow will contribute to debt reduction
  - Capex will be initially limited to €800M
  - Divestments will continue and may, once secured, lead to limited additional capex
- **Our market outlook remains unchanged**
  - We expect cement demand growth in our markets of between 1 to 4% in 2013 and higher prices overall

Key Figures

	1st Quarter 2013	2012	Variation	lfl
Volumes				
Cement (MT)	28.7	31.3	-8%	-6%
Pure aggregates (MT)	32.9	33.2	-1%	-7%
Ready-Mix Concrete (Mm^3)	6.7	7.1	-6%	-3%
Sales	**3,136**	**3,353**	**-6%**	**-4%**
EBITDA	380	511	-26%	-19%
EBITDA Margin	*12.1%*	*15.2%*		
Current Operating Income	**124**	**262**	**-53%**	**-38%**
Net income Group share (1)	(117)	(60)	nm	
Earnings per share (in €)	**(0.41)**	**(0.21)**	**nm**	
Free cash flow	**(297)**	**(434)**	**32%**	
Net debt	11,812	12,364	-4%	

(1) Net income attributable to the owners of the parent company

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Operational Review

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

North America

Pricing Gains and Strong Cost-Cutting offset Lower Volumes

	1st Quarter			
Volumes	**2013**	**2012**	**Variation**	**lfl**
Cement (MT)	1.5	2.0	-25%	-17%
Pure aggregates (MT)	12.4	14.1	-12%	-7%
Ready-Mix Concrete (Mm^3)	1.1	1.1	-	2%
Sales	**448**	**490**	**-9%**	**-3%**
EBITDA	**(12)**	**(42)**	**71%**	**73%**
EBITDA Margin	*nm*	*nm*		
Current Operating Income	(50)	(90)	44%	43%

- Overall, sales were down 3% like-for-like, with price gains across all product lines and lower volumes.
  - **In the United States**, prices moved higher on all product lines, mostly offsetting lower volumes, strongly impacted by particularly adverse weather in the northeast region.
  - **In Canada**, sales were overall stable, with pricing gains compensating for lower volumes in cement and aggregates due to tough weather.
- EBITDA improved €30 million under the combined effect of higher prices, efficient cost-cutting measures and innovation initiatives and a one-time gain of €20 million.

Western Europe

Unfavorable Weather and Challenging Economic Environment

Volumes	2013	2012	Variation	lfl
	1st Quarter			
Cement (MT)	2.9	3.8	-24%	-12%
Pure aggregates (MT)	13.4	12.0	12%	-12%
Ready-Mix Concrete (Mm^3)	2.0	2.4	-15%	-12%
Sales	**708**	**753**	**-6%**	**-11%**
EBITDA (1)	**5**	**82**	**-94%**	**-88%**
EBITDA Margin (1)	*nm*	*10.9%*		
Current Operating Income (1)	(61)	36	nm	nm

- Overall, building activity was particularly low in the first quarter 2013, due to harsh weather throughout the quarter, less trading days, and a challenging economic situation.
  - **France** experienced lower volumes in all three product lines with adverse weather and low construction activity.
  - **In the UK**, after completion of the required divestments, the joint venture started in January. As a result, the product mix has largely changed, notably with a larger exposure to Aggregates and Asphalt & Paving businesses which traditionally present a more marked seasonality during winter.
  - Activity in **Spain and Greece** was affected by the challenging economic environment.
- Despite strong cost-cutting measures, EBITDA decreased under the combined effect of lower sales, lower carbon credit sales and the scope impact on the UK.

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(1) Impacted by lower carbon credit sales: -22 million euros versus the first quarter 2012

Central and Eastern Europe

Adverse Weather lowered Volumes and Postponed some Price Gains

1st Quarter

Volumes	2013	2012	Variation	lfl
Cement (MT)	1.6	1.8	-14%	-14%
Pure aggregates (MT)	2.4	3.1	-22%	-22%
Ready-Mix Concrete (Mm^3)	0.2	0.2	nm	nm
Sales	**148**	**181**	**-18%**	**-18%**
EBITDA	**(35)**	**(14)**	**nm**	**nm**
EBITDA Margin	*nm*	*nm*		
Current Operating Income	(56)	(34)	nm	nm

- Sales were down 18% like-for-like, as a harsh and long winter resulted in volumes declines and deferred the price increases usually implemented after winter time.
  - **Poland** was strongly impacted by unfavourable weather and less projects in the quarter, driving volumes down in all three product lines.
  - **In Russia**, our cement volumes were impacted by production limitations at one plant.
  - **In Romania,** cement volumes were down 10% in the quarter, impacted by adverse weather, lower infrastructure spending and high inventories in the distribution channels.
- EBITDA decreased, as volumes declined across all product lines.

Middle East and Africa

Higher Pricing; Production Limitations in some Markets

	1st Quarter			
Volumes	**2013**	**2012**	**Variation**	**lfl**
Cement (MT)	10.1	11.2	-10%	-13% (1)
Pure aggregates (MT)	2.0	2.0	-	1%
Ready-Mix Concrete (Mm^3)	1.6	1.7	-4%	-4%
Sales	**940**	**1,044**	**-10%**	**-5%**
EBITDA	**246**	**317**	**-22%**	**-19%**
EBITDA Margin	*26.2%*	*30.4%*		
Current Operating Income	167	235	-29%	-26%

- Sales were down, with a 5% adverse impact of FX and contrasted trends within the region:
  - **Nigeria** benefited from strong market trends, and cement volumes were up 5% in the quarter.
  - **Algeria**'s underlying market trends continued to be strong, but cement volumes were impacted by a 10-day strike. Prices went up, supported by the development of value added products.
  - **In Egypt** our volumes were impacted by gas shortages. We increased prices in response to high cost inflation and measures are being implemented to secure the sourcing of other solid fuels.
  - **Morocco, South Africa and Kenya** experienced volume declines, after a double-digit growth in Q1 2012; the Kenyan construction market slowed down ahead of elections held in March.
- Operational results decreased, mostly reflecting fewer trading days, temporary production limitations in Egypt and Algeria and cost inflation.

(1) Domestic only

Latin America

Positive Prices Partly Offsetting Lower Volumes and Cost Inflation

1st Quarter				
Volumes	**2013**	**2012**	**Variation**	**lfl**
Cement (MT)	2.2	2.3	-4%	-4%
Pure aggregates (MT)	0.5	0.6	-14%	-14%
Ready-Mix Concrete (Mm^3)	0.3	0.2	11%	11%
Sales	**218**	**241**	**-10%**	**-**
EBITDA	**51**	**59**	**-14%**	**-7%**
EBITDA Margin	*23.4%*	*24.5%*		
Current Operating Income	41	48	-15%	-9%

- Sales were impacted by a 10% adverse impact of FX effects, and were stable like-for like, with higher prices compensating for lower volumes.
  - **In Brazil,** cement volumes were down after a 13% increase in the first quarter 2012 and with less trading days in 2013.
  - **In Ecuador,** market trends were solid, with higher prices and cement volumes.
- EBITDA decreased, impacted by adverse FX effects and lower volumes.

Asia

Solid Market Trends and Earnings Growth

1st Quarter

Volumes	2013	2012	Variation	lfl
Cement (MT)	10.4	10.2	3%	3%
Pure aggregates (MT)	2.2	1.4	59%	55%
Ready-Mix Concrete (Mm^3)	1.5	1.5	2%	10%
Sales	**674**	**644**	**5%**	**8%**
EBITDA	**125**	**109**	**15%**	**19%**
EBITDA Margin	*18.5%*	*16.9%*		
Current Operating Income	83	67	24%	31%

- Sales were up 8% like-for-like, with pricing gains in response to cost inflation and higher volumes.
  - **In China,** our cement sales volumes were up 5%, while prices were slightly down.
  - **In India,** market growth was subdued. Our cement sales volumes increased 3% while prices improved to offset cost inflation.
  - **In Malaysia**, cement sales volumes went up, but prices decreased versus Q1 2012, mostly reflecting price erosion during the second half of 2012.
  - **The Philippines** benefited from strong market trends, with volumes and prices solidly rising.
  - **In South Korea,** domestic sales slightly increased, as pricing gains compensated for lower volumes.
- EBITDA increased 19%, mostly reflecting higher volumes and prices in most markets in this region.

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Net Income

Department of Islam Arts, Musée du Louvre - Paris, France

Net Income

€m	1st Quarter 2013	1st Quarter 2012
EBITDA	**380**	**511**
Depreciation	(256)	(249)
Current Operating Income	**124**	**262**
Other income (expenses)	(3)	(73)
Net financial costs	(254)	(255)
Income from associates	(4)	4
Income taxes	39	31
Income from discontinued operations	9	3
Non-controlling interests	(28)	(32)
Net income Group Share (1)	**(117)**	**(60)**

(1) Net income attributable to the owners of the parent company

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Cash Flow and Debt Highlights

Department of Islam Arts, Musée du Louvre - Paris, France

Cash Flow

€m	1st Quarter 2013	1st Quarter 2012
Cash flow from operations	48	188
Change in working capital	(292)	(571)
Sustaining capex	(53)	(51)
Free cash flow	**(297)**	**(434)**
Development investments (1)	(243)	(137)
Divestments (2)	132	71
Cash flow after investments	**(408)**	**(500)**
Dividends	(73)	(14)
Equity issuance (repurchase)	-	9
Currency fluctuation impact	(27)	91
Change in fair value	20	4
Others	(7)	20
Net debt reduction (increase)	**(495)**	**(390)**
Net debt at the beginning of period	11,317	11,974
Net debt at period end	**11,812**	**12,364**

(1) Including net debt acquired and the acquisitions of ownership interests with no gain of control.
(2) Including net debt disposed of, and the disposals of ownership interests with no loss of control.

Strong Liquidity Backed by Well Balanced Committed Credit Lines

Lafarge SA committed credit lines of 3.4 billion euros with average maturity of 2.5 years

€bn, as at March 31, 2013	Amount	2013	2014	2015	2016	2017	2018
Syndicated committed credit lines	1.2	-	-	1.2	-	-	-
Bilateral committed credit lines	2.2	-	0.4	1.0	0.35	0.25	0.2
Cash and cash equivalent	2.7						
Total sources of liquidity	**6.1**						
Short- term debt and short-term portion of long-term debt	(2.5)						
Credit line drawn as of March 31, 2013 (1)	(0.2)						
Overnights debt and commercial papers (1)	(0.5)						
Total Available liquidity	**2.9**						

(1) Classified as long-term in the Group's Statement of Financial Position, as they can be refinanced on a medium and long-term basis through the committed credit lines.

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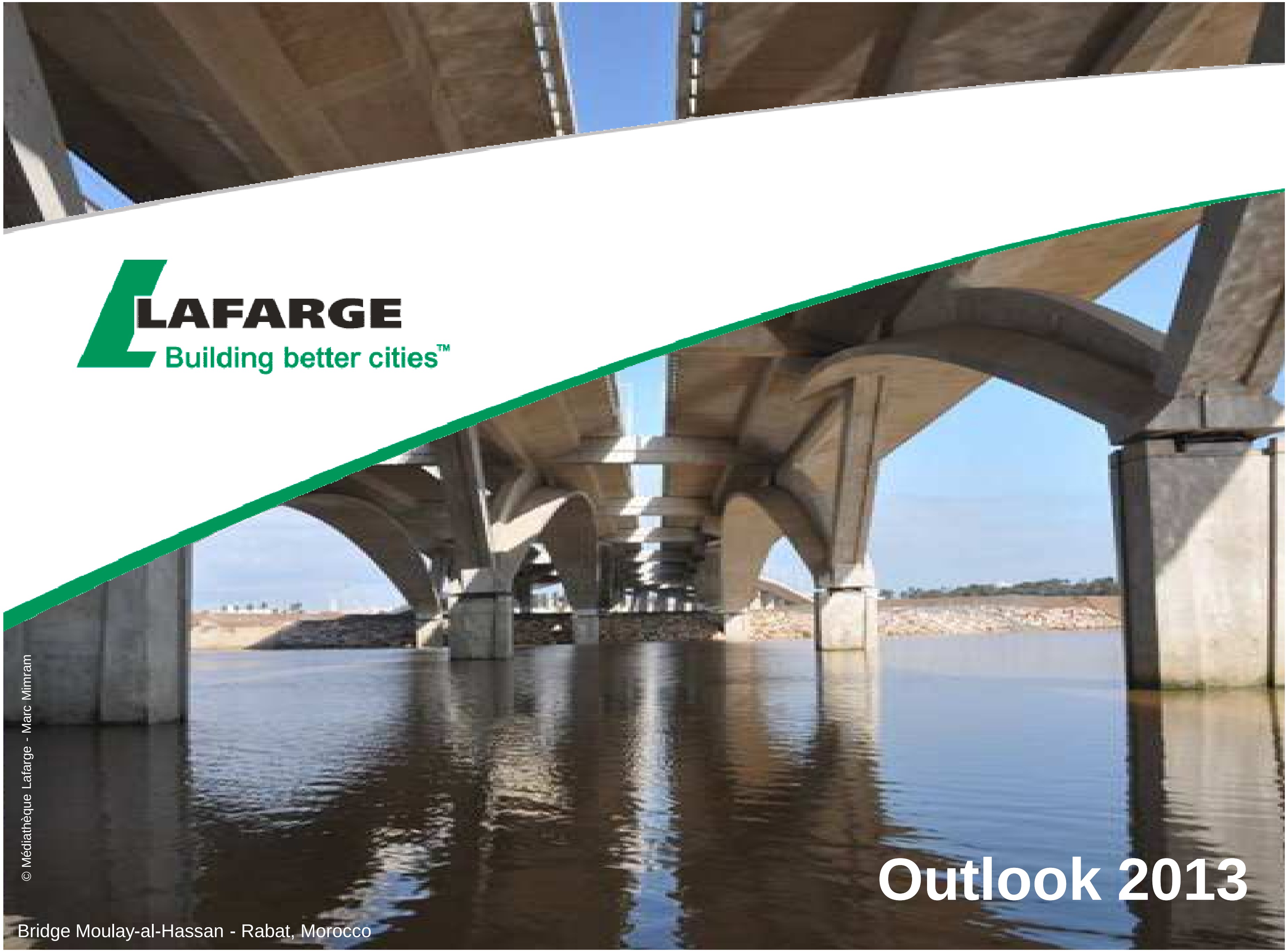

Outlook 2013

Bridge Moulay-al-Hassan - Rabat, Morocco

2013 Outlook – Market* Overview

Cement

	Volumes (%)	Price	Highlights
North America	3 to 6	+	Market growth supported by positive trends in the US residential sector and in the oil industry in Canada
Western Europe	-9 to -5	+/=	Markets expected to be impacted by austerity measures and slow economic growth
Central and Eastern Europe	-1 to 2	+	Contrasted trends, with Poland down while most other markets should grow
Middle East and Africa	4 to 7	+	Solid market growth expected in most emerging markets
Latin America	4 to 7	+	
Asia	3 to 6	+	
Overall	**1 to 4**	**+**	**Growth in all regions outside Europe, with pricing gains everywhere**

* Market growth forecast at national level – Lafarge volumes trends can differ from this outlook

2013 Outlook – Other Elements

- 4% energy cost increase (+0.6 euro per tonne)
- Acceleration of our Performance and Innovation plan with:
  - Performance: €450M
  - Innovation: €200M
- Cost of debt (gross): 6.4%
- Tax rate: 30%
- Capital expenditures: ~€0.8Bn initially
  - Additional divestments beyond the current target of €1Bn since the beginning of 2012 may lead to an increase of this expenditures level

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I. Other Information

Outlook 2013 – Market Overview

Bridge Moulay-al-Hassan - Rabat, Morocco

2013 Outlook – Market [1] overview

Cement

	Market Volumes (%)
North America	**3 to 6**
United States [1]	4 to 7
Canada	0 to 3
Western Europe	**-9 to -5**
France	-9 to -6
United Kingdom	-5 to -2
Spain	-20 to -15
Greece	-5 to -10
Central and Eastern Europe	**-1 to 2**
Poland	-9 to -6
Romania	1 to 4
Russia [1]	5 to 8
Latin America	**4 to 7**
Brazil	5 to 8
Ecuador	2 to 5

	Market Volumes (%)
Middle East and Africa	**4 to 7**
Algeria	7 to 10
Egypt	2 to 5
Iraq	7 to 10
Kenya	4 to 7
Morocco	0 to 3
Nigeria	10 to 13
South Africa	2 to 5
Asia	**3 to 6**
China [1]	4 to 7
India [1]	4 to 7
Indonesia [1]	5 to 8
Malaysia	1 to 4
Philippines	6 to 9
South Korea	-1 to 2
Overall	**1 to 4**

(1) Market growth forecast at national level except for United States, Russia, China, India and Indonesia for which only relevant markets are considered

2013 Outlook – Market overview

Aggregates and Concrete

- **Main markets**
  - Mature markets: market growth in North America supported by positive trends in the residential sector in the US and in the oil industry in Canada, while most Western Europe markets are expected to be impacted by austerity measures and slower economic growth.
  - Emerging markets: market volume growth expected in most countries.
- **Prices**
  - Price improvement expected for both Pure Aggregates and Ready-Mix concrete.

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II. Other information

Scope and Foreign Exchange Effects

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

Sales by Geographical Area

Scope and Foreign Exchange Effects

In million euros	1st Quarter 2013	2012	Variation	Scope	FX effect	lfl
North America	448	490	-9%	-5%	-1%	-3%
Western Europe	708	753	-6%	5%	-	-11%
Central and Eastern Europe	148	181	-18%	-	-	-18%
Middle East and Africa	940	1,044	-10%	-	-5%	-5%
Latin America	218	241	-10%	-	-10%	-
Asia	674	644	5%	-1%	-2%	8%
TOTAL	**3,136**	**3,353**	**-6.5%**	**-**	**-2.7%**	**-3.8%**

EBITDA by Geographical Area

Scope and Foreign Exchange Effects

In million euros	1st Quarter 2013	2012	Variation	Scope	FX effect	lfl
North America	(12)	(42)	71%	-2%	-	73%
Western Europe (1)	5	82	-94%	-6%	-	-88%
Central and Eastern Europe	(35)	(14)	nm	nm	nm	nm
Middle East and Africa	246	317	-22%	-	-3%	-19%
Latin America	51	59	-14%	-	-7%	-7%
Asia	125	109	15%	-	-4%	19%
TOTAL (1)	**380**	**511**	**-26%**	**-3%**	**-4%**	**-19%**

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(1) Impacted by lower carbon credit sales: -22 million euros versus the first quarter 2012

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II. Other information

Information per Activity

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

Cement

	1st Quarter 2013	1st Quarter 2012	Variation	lfl
Volumes Cement (MT)	28.7	31.3	-8%	-6%
Sales (€m)	2,222	2,448	-9%	-4%
EBITDA Margin	18.2%	21.2%		

By geographical zone	1st Quarter 2013	1st Quarter 2012	Variation	lfl
Sales	**2,222**	**2,448**	**-9%**	**-4%**
North America	183	216	-15%	-7%
Western Europe	308	393	-22%	-13%
Central and Eastern Europe	119	139	-14%	-14%
Middle East and Africa	818	913	-10%	-6%
Latin America	196	217	-10%	-1%
Asia	598	570	5%	7%
EBITDA	**405**	**519**	**-22%**	**-17%**
North America	5	(12)	nm	nm
Western Europe (1)	10	66	-85%	-82%
Central and Eastern Europe	(25)	(9)	nm	nm
Middle East and Africa	239	310	-23%	-20%
Latin America	52	56	-7%	-
Asia	124	108	15%	18%

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(1) Impacted by lower carbon credit sales: -22 million euros versus the first quarter 2012

Aggregates and Concrete

	1st Quarter			
	2013	2012	Variation	lfl
Volumes Pure Aggregates (MT)	32.9	33.2	-1%	-7%
Volumes Ready-Mix (Mm^3)	6.7	7.1	-6%	-3%
Sales (€m)	1,035	1,028	1%	-3%
EBITDA	(28)	(15)	-87%	-43%
EBITDA Margin	nm	nm		

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Aggregates and other related activities

1st Quarter	2013	2012	Variation	lfl
Volumes Pure Aggregates (MT)	32.9	33.2	-1%	-7%
Sales (€m)	506	470	8%	-7%
EBITDA Margin	nm	nm		

By geographical zone — 1st Quarter	2013	2012	Variation	lfl
Sales	**506**	**470**	**8%**	**-7%**
Out of which Pure aggregates	*417*	*421*	*-1%*	*-7%*
North America	143	159	-10%	-5%
Western Europe	201	182	10%	-10%
Other	73	80	-9%	-6%
EBITDA	**(30)**	**(20)**	**-50%**	**-34%**
Out of which Pure aggregates	*(13)*	*(7)*	*-86%*	*-80%*
North America	(16)	(23)	30%	27%
Western Europe	7	14	-50%	-89%
Other	(4)	2	nm	nm

Ready-Mix and Concrete Products

	1st Quarter			
	2013	2012	Variation	lfl
Volumes Ready-Mix (Mm^3)	6.7	7.1	-6%	-3%
Sales (€m)	607	637	-5%	-
EBITDA Margin	0.3%	0.8%		

By geographical zone	1st Quarter			
	2013	2012	Variation	lfl
Sales	**607**	**637**	-5%	-
Out of which Ready-Mix	*585*	614	*-5%*	*1%*
North America	145	135	7%	10%
Western Europe	223	252	-12%	-8%
Other	217	227	-4%	4%
EBITDA	**2**	**5**	**-60%**	**2%**
Out of which Ready-Mix	*0*	3	*-100%*	*-14%*
North America	1	(5)	nm	nm
Western Europe	(1)	3	nm	-68%
Other	0	5	-100%	-83%

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II. Other information

Sales variances for a selection of countries

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

YTD Like-for-Like Sales Variance – Cement

Analysis by Region and Major Market as at March 31, 2013	Volume effect	Other effects (1)	Activity variation vs. 2012
North America	**-16.6%**	**9.5%(2)**	**-7.1%**
United States	-27.0%	7.9%	-19.1%
Canada	-2.3%	3.4%	1.1%
Western Europe	**-12.2%**	**-1.3%**	**-13.5%**
France	-7.8%	-2.1%(3)	-9.9%
United Kingdom	2.5%	-9.5%(3)	-7.0%
Spain	-24.7%	-6.3%(3)	-31.0%
Greece	-27.2%	-2.2%	-29.4%
Central and Eastern Europe	**-14.4%**	**-0.2%**	**-14.6%**
Poland	-31.9%	-0.1%	-32.0%
Romania	-10.2%	1.1%	-9.1%
Russia	-19.4%	-2.1%	-21.5%
Middle East and Africa	**-13.2%**	**7.6%(4)**	**-5.6%**
Algeria	-10.4%	7.5%	-2.9%
Egypt	-30.7%	11.6%	-19.1%
Iraq	2.9%	-6.4%	-3.5%
Kenya	-15.7%	2.5%	-13.2%
Morocco	-20.1%	2.2%	-17.9%
Nigeria	5.2%	-2.1%	3.1%
South Africa	-4.6%	2.8%	-1.8%
Latin America	**-3.9%**	**2.8%**	**-1.1%**
Brazil	-7.0%	4.2%	-2.8%
Ecuador	1.5%	3.0%	4.5%
Asia	**2.9%**	**3.7%**	**6.6%**
China	5.0%	-3.7%	1.3%
India	2.7%	11.6%	14.3%
Indonesia	1.8%	5.5%	7.3%
Malaysia	4.1%	-7.4%	-3.3%
Philippines	7.8%	14.0%	21.8%
South Korea	-2.3%	3.3%	1.0%
Cement domestic markets	**-7.0%**	**3.0%**	**-4.0%**

(1) Other effects: including price effects, product and customer mix effects
(2) Out of which pure price effect: 6%
(3) Grey cement price variation: up 2% sequentially from Q4 2012 in France and in Spain – down 3% Q1 13 on Q1 12 in the UK
(4) Out of which pure price effect : 3%

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YTD Like-for-Like Sales Variance

Aggregates and Concrete

Analysis by Major Market as at March 31, 2013	Volume effect	Other effects (1)	Activity variation vs. 2012
Pure Aggregates	**-7.2%**	**0.3%**	**-6.9%**
France	-10.8%	1.3%	-9.5%
United Kingdom	-0.7%	-3.2%	-3.9%
Poland	-32.1%	-14.4%	-46.5%
United States	-5.0%	3.7%	-1.3%
Canada	-8.8%	1.7%	-7.1%
South Africa	2.3%	3.6%	5.9%

Ready-mix Concrete	**-2.9%**	**3.4%**	**0.5%**
France	-8.5%	2.3%	-6.2%
United Kingdom	25.9%	-4.7%	21.2%
United States	-2.3%	5.3%	3.0%
Canada	3.6%	8.5%	12.1%
South Africa	22.4%	-0.1%	22.3%
India	-4.1%	5.9%	1.8%

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(1) Other effects: including price effects, product and customer mix effects

VI. Other Information

Income statement

Department of Islam Arts, Musée du Louvre - Paris, France

Other Income (Expenses)

€m	1st Quarter 2013	1st Quarter 2012
Net gains (losses) on disposals	45	37
Impairment of assets	(17)	(4)
Restructuring	(19)	(94)
Others	(12)	(12)
Total	**(3)**	**(73)**

Finance Costs and Average Interest Rate

€m	1st Quarter 2013	1st Quarter 2012
Financial charges on net debt	(202)	(214)
Foreign exchange	(15)	3
Others	(37)	(44)
Total	**(254)**	**(255)**

Average interest rate		March 31, 2013			December 31, 2012		
			Interest rate			Interest rate	
			Spot	Average		Spot	Average
Total gross debt (1)		**€14.5Bn**	**6.2%**	**6.2%**	**€14.0Bn**	**6.4%**	**6.2%**
Of which:	*Fixed rate*	*75%*	*7.1%*		*79%*	*7.1%*	
	Floating rate	*25%*	*3.5%*		*21%*	*3.8%*	

LAFARGE (1) Excluding puts and derivative instruments : negligible as at March 31, 2013 and December 31, 2012

VI. Other Information

Statement of Financial Position & Cash Flow Statement

Department of Islam Arts, Musée du Louvre - Paris, France

Statement of Financial position

€m	March 31, 2013	Dec. 31, 2012
Capital Employed	30,723	28,657
Out of which:		
Goodwill	*12,596*	*12,184*
Prop, plant & equip.	*16,201*	*14,992*
Working Capital	*823*	*391*
Other	*1,103*	*1,090*
Financial assets	732	698
Net assets held for sale (1)	417	1,892
Total	**31,872**	**31,247**

€m	March 31, 2013	Dec. 31, 2012
Equity	17,797	17,748
Out of which:		
Equity attributable to the owners of the parent company	*15,758*	*15,666*
Non controlling interests	*2,039*	*2,082*
Net debt	11,812	11,317
Provisions	2,263	2,182
Total	**31,872**	**31,247**

(1) Following the announcement on February 18, 2011 of the agreement between Lafarge and Anglo American plc to combine their cement, aggregates, ready-mixed concrete, and asphalt & contracting businesses in the United Kingdom, and in accordance with IFRS 5, Lafarge UK's assets and liabilities to be contributed to this joint venture have been grouped in the consolidated statement of financial position on the lines "Assets held for sale" and "Liabilities associated with assets held for sale", respectively. The completion of this transaction was announced on January 7, 2013, and assets and liabilities of the joint-venture were proportionately consolidated thereon.
Additionally, following its intentions regarding the divestment of its Gypsum activities in North America, the Group presents them as discontinued operations.

Investments and Divestments

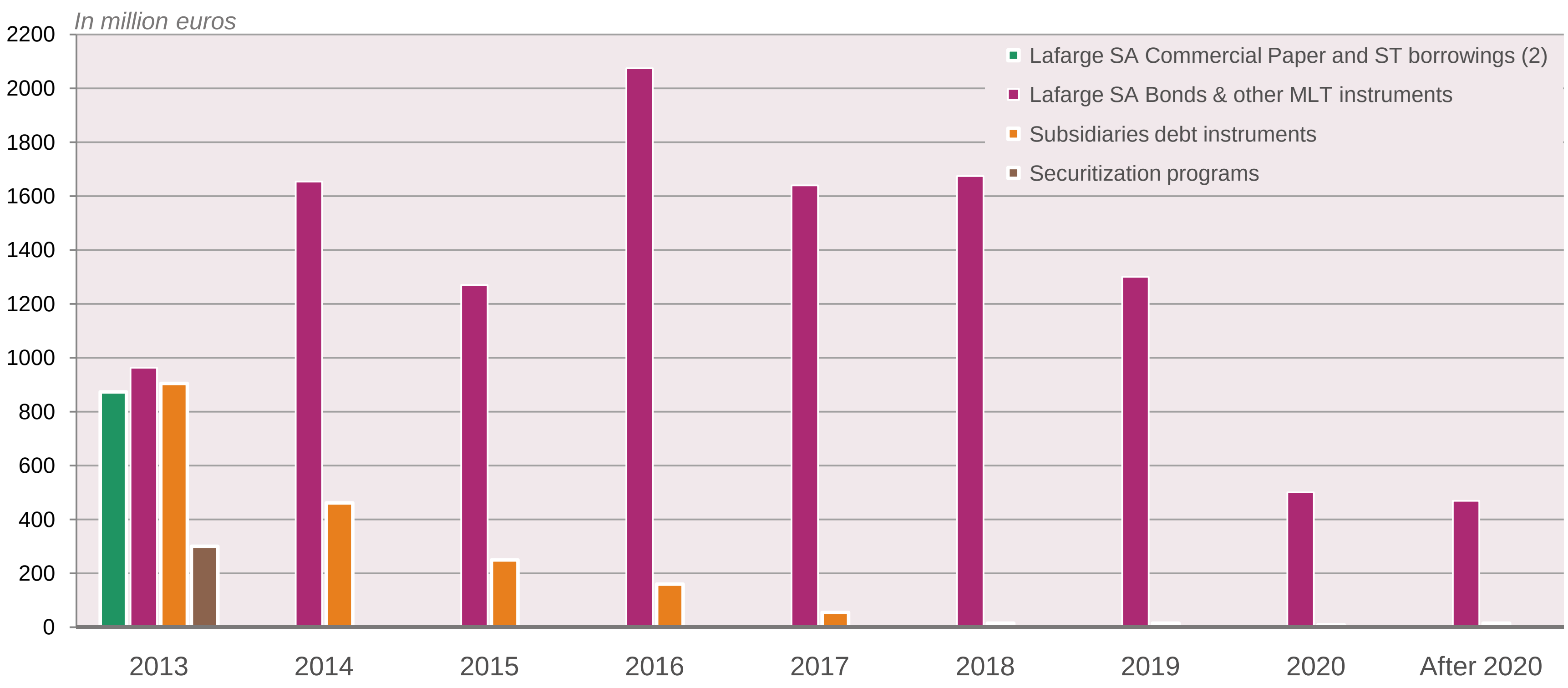
€m	1st Quarter 2013	1st Quarter 2012
Sustaining capital expenditures	(53)	(51)
Development capital expenditures	(235)	(124)
Acquisitions (1)	(8)	(13)
Capital expenditures	**(296)**	**(188)**
Divestments (2)	**132**	**71**

(1) Including net debt acquired and the acquisitions of ownership interests with no gain of control.
(2) Including net debt disposed of, and the disposals of ownership interests with no loss of control.

Balanced Debt Maturity Schedule

Average maturity of gross debt is 3 years and 11 months

As at March 31, 2013 (1)

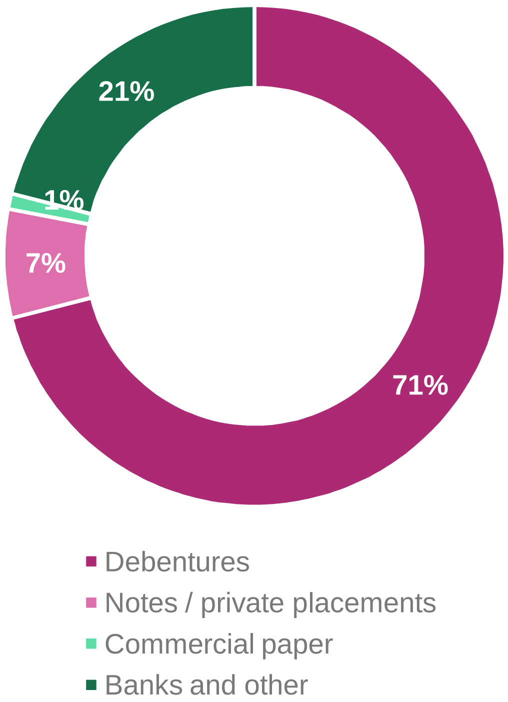


(1) Excluding puts on shares and derivatives instruments
(2) Including €200m of drawings on MT committed credit lines

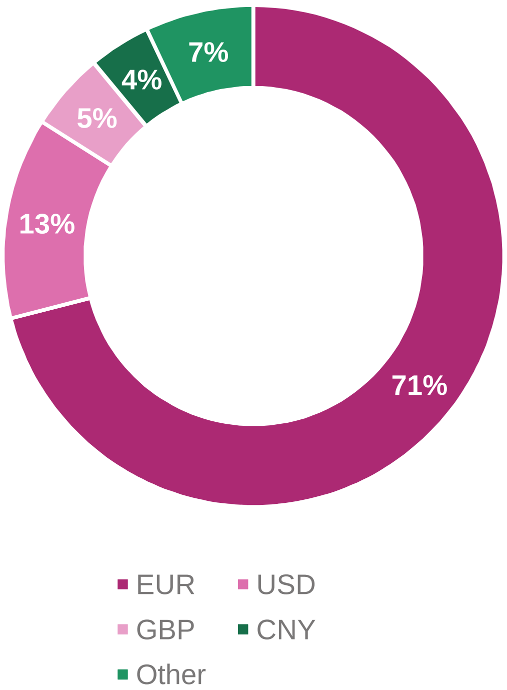
Gross Debt (1) by Currency and by Source of Financing

As at March 31, 2013

Split by source of financing



Split by currency



Total Gross Debt (1): **€ 14.5Bn**

(1) Excluding puts on shares and derivatives instruments

Key definitions

- Amounts are generally given in million euros, and exceptions are mentioned.
- Variations are calculated based on amounts that include decimals, and may therefore not be totally consistent when calculated based on rounded disclosed figures.

Volumes	Volumes are shown by origin
Sales by Region	Group Sales by Region are disclosed after eliminations of inter regional sales and are shown by origin. Sales for each activity are disclosed by origin, and before elimination of inter regional/business line sales.
EBITDA	Current Operating Income before depreciation and amortization on tangible and intangible assets EBITDA Margin = EBITDA / Sales
Current Operating Income	Operating Income before "capital gains, impairment, restructuring and other"
Net income, Group share	Net income attributable to the owners of the parent company
Free Cash Flow	Net operating cash generated or used by continuing operations less sustaining capital expenditures
Like-for-Like variation	Variation at constant scope and exchange rates
Strict Working Capital	Trade receivables plus inventories less trade payables
Strict Working Capital in days sales	$\frac{\text{Strict Working Capital end of N * 90 days}}{\text{Sales of the last quarter}}$