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2013 Half-Year Results
Jean-Jacques Gauthier

- July 26, 2013

Skytrain station - Dubaï, UAE

Disclaimer

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This document does not constitute an offer to sell, or a solicitation of an offer to buy Lafarge shares.

In order to have comparative information, and accordance with IFRS, 2012 figures have been restated to reflect the application of the amendments of IAS 19.

Q2 Highlights

- **Resilient Q2 EBITDA despite volume decline and adverse foreign exchange rates**
  - Volume decline eased in Q2 compared to Q1 but remained notably affected by adverse weather conditions in North America
- **Performance and Innovation measures delivered €160M in Q2 and progress on track with our full year objective**
- **Prices continued to increase in all our product lines**
  - Cement prices are up 2% over Q2 2012 and sequentially up 1% over Q1
- **Net income Group share, at €201M in Q2 favorably compares to last year, which was affected by impairment of assets**
- **Announced divestment of our US Gypsum assets for $700M**
  - Including US Gypsum, a total of €1.5bn [1] of divestments secured since January 1, 2012 of which €0.9bn should be received in H2
- **Net debt declined €0.7bn compared to June 2012, reflecting strict capex management and strong working capital optimization**

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[1] Does not include the €0.2bn capital injection of our new partner in India announced in May

Focused on our Actions

- **Performance and Innovation measures will deliver €650M additional EBITDA in 2013**
- **We will strengthen our financial structure, which means to be back to an investment grade status as quickly as possible, reducing net debt below €10 billion in 2013 and below €9 billion in 2014**

Performance

- Performance action plans are in motion and will accelerate in H2

Innovation

- Innovation is moving fast

Price

- Price increases to cover cost inflation will continue in the second-half

Debt reduction

- Portfolio management
- WCR optimization
- Capex discipline

On Track to Deliver Objectives

Key Figures

	6 Months 2013	6 Months 2012	6 Months Variation	6 Months lfl	2nd Quarter 2013	2nd Quarter 2012	2nd Quarter Variation	2nd Quarter lfl
Volumes								
Cement (MT)	65.2	69.7	-6%	-4%	*36.5*	*38.4*	*-5%*	*-3%*
Pure aggregates (MT)	83.8	84.2	-	-4%	*50.9*	*51.0*	*-*	*-1%*
Ready-Mix Concrete (Mm^3)	15.0	15.7	-5%	-1%	*8.3*	*8.6*	*-4%*	*-*
Sales	**7,248**	**7,614**	**-5%**	**-2%**	***4,112***	***4,261***	***-3%***	***-***
EBITDA	1,302	1,513	-14%	-9%	*922*	*1,002*	*-8%*	*-3%*
EBITDA Margin	*18.0%*	*19.9%*	*-190bps*	*-80bps (1)*	*22.4%*	*23.5%*	*-110bps*	*-20bps (1)*
Current Operating Income	**791**	**1,012**	**-22%**	**-12%**	***667***	***750***	***-11%***	***-4%***
Net income Group share (2)	84	(21)	nm		*201*	*39*	*nm*	
Earnings per share (in €)	**0.29**	**(0.07)**	**nm**		***0.70***	***0.14***	***nm***	
Free cash flow	**(132)**	**(312)**	**nm**		***165***	***122***	***35%***	
Net debt	11,881	12,550	-5%					

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(1) Margins like-for-like are calculated excluding the carbon credit sales, and at constant scope and exchange rates
(2) Net income attributable to the owners of the parent company

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Operational Review

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

Overview of EBITDA by Geographical Area

By geographical zone	6 Months 2013	6 Months 2012	6 Months Variation	6 Months lfl	2nd Quarter 2013	2nd Quarter 2012	2nd Quarter Variation	2nd Quarter lfl
North America	129	128	1%	17%	*141*	*170*	*-17%*	*-8%*
Western Europe (1)	150	255	-41%	-38%	*145*	*173*	*-16%*	*-14%*
Central & Eastern Europe	45	87	-48%	-48%	*80*	*101*	*-21%*	*-21%*
Middle East and Africa	550	646	-15%	-10%	*304*	*329*	*-8%*	*-1%*
Latin America	122	129	-5%	1%	*71*	*70*	*1%*	*7%*
Asia	306	268	14%	17%	*181*	*159*	*14%*	*16%*
EBITDA (1)	**1,302**	**1,513**	**-14%**	**-9%**	***922***	***1,002***	***-8%***	***-3%***

(1) Impacted by the absence of sales of carbon credits in H1 2013:

	H1 2013 versus H1 2012	**Q2 2013 versus Q2 2012**
Western Europe:	45 million euros lower proceeds	23 million euros lower proceeds
Central and Eastern Europe:	1 million euros lower proceeds	1 million euros lower proceeds
Group:	46 million euros lower proceeds	24 million euros lower proceeds

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North America

Pricing Gains and Self-Help Measures Mitigate Lower Volumes

Volumes	6 Months 2013	6 Months 2012	6 Months Variation	6 Months lfl	2nd Quarter 2013	2nd Quarter 2012	2nd Quarter Variation	2nd Quarter lfl
Cement (MT)	4.4	5.7	-22%	-13%	*2.9*	*3.7*	*-21%*	*-11%*
Pure aggregates (MT)	36.8	40.6	-9%	-4%	*24.4*	*26.5*	*-8%*	*-2%*
Ready-Mix Concrete (Mm^3)	2.7	2.9	-6%	-1%	*1.6*	*1.8*	*-10%*	*-3%*
Sales	**1,259**	**1,395**	-10%	-2%	***811***	***905***	*-10%*	*-1%*
EBITDA	**129**	**128**	1%	17%	***141***	***170***	*-17%*	*-8%*
EBITDA Margin	*10.2%*	*9.2%*	*100bps*		*17.4%*	*18.8%*	*-140bps*	
Current Operating Income	51	30	70%	117%	*101*	*120*	*-16%*	*-9%*

- Q2 sales were down 1% like-for-like, with price gains across all product lines offsetting lower volumes.
  - **In the United States**, prices moved higher on all product lines, while volumes were strongly impacted by particularly adverse weather in the Northeast region.
  - **In Canada**, sales were overall stable, with pricing gains compensating for lower volumes reflecting floods across the country and a market slowdown in Quebec.
- EBITDA decreased 8% like-for-like in the quarter, as higher prices and cost-saving and innovation measures partly offset the impact on volumes of adverse weather in our regions.

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Western Europe

Strong Cost-Cutting Initiatives in a Challenging Economic Environment

	6 Months				2nd Quarter			
Volumes	**2013**	**2012**	**Variation**	**lfl**	***2013***	***2012***	***Variation***	***lfl***
Cement (MT)	6.9	8.3	-17%	-7%	*4.0*	*4.5*	*-12%*	*-3%*
Pure aggregates (MT)	29.1	25.9	12%	-7%	*15.7*	*13.9*	*13%*	*-3%*
Ready-Mix Concrete (Mm^3)	4.5	5.0	-10%	-8%	*2.5*	*2.6*	*-6%*	*-4%*
Sales	**1,602**	**1,624**	-1%	-6%	***894***	***871***	*3%*	*-2%*
EBITDA (1)	**150**	**255**	-41%	-38%	***145***	***173***	*-16%*	*-14%*
EBITDA Margin (1)	*9.4%*	*15.7%*	*-630bps*	*-240bps* (2)	*16.2%*	*19.9%*	*-370bps*	*30bps* (2)
Current Operating Income (1)	21	161	-87%	-66%	*82*	*125*	*-34%*	*-19%*

- Overall, volume trends eased in the second quarter in Northern Europe while Spain and Greece continued to face a challenging economic situation.
  - **In France,** volumes were resilient in Q2 across product lines, with positive pricing overall.
  - **In the UK**, our sales went up in the quarter, reflecting a higher proportion of Aggregates and Asphalt and Paving sales from the assets contributed to the JV by Tarmac.
  - Activity in **Spain and Greece** was affected by the challenging economic environment, and mitigating actions, such as cost-saving, innovation and the development of exports, continue to be deployed.
- Q2 EBITDA was stable like-for-like and when excluding carbon credit sales, supported by significant cost savings.

(1) Impacted by lower carbon credit sales: -45 million euros versus the first-half 2012, -23 million euros versus the second quarter 2012

(2) Margins like-for-like are calculated excluding the carbon credit sales, and at constant scope and exchange rates

Central and Eastern Europe

Limited Infrastructure Spending Weighted on Volumes

	6 Months				2nd Quarter			
Volumes	**2013**	**2012**	**Variation**	**lfl**	***2013***	***2012***	***Variation***	***lfl***
Cement (MT)	5.4	5.9	-8%	-8%	*3.8*	*4.1*	*-6%*	*-6%*
Pure aggregates (MT)	7.9	9.1	-13%	-14%	*5.5*	*6.0*	*-9%*	*-10%*
Ready-Mix Concrete (Mm^3)	0.6	0.7	-12%	-12%	*0.4*	*0.5*	*-9%*	*-9%*
Sales	**488**	**561**	-13%	-13%	***340***	***380***	*-11%*	*-10%*
EBITDA	**45**	**87**	-48%	-48%	***80***	***101***	*-21%*	*-21%*
EBITDA Margin	*9.2%*	*15.5%*	*-630bps*		*23.5%*	*26.6%*	*-310bps*	
Current Operating Income	1	47	-98%	-97%	*57*	*81*	*-30%*	*-29%*

- Sales were down 10% like-for-like in the quarter, with limited infrastructure spending as a result of lower EU funds available in Poland and Romania.
  - **In Poland,** cement volumes decreased 4% in the second quarter with the construction market still down.
  - **In Russia**, market trends were positive, but our cement volumes were affected by production limitations at one plant.
  - **In Romania,** cement volumes dropped 20% in the quarter, impacted by lower infrastructure spending and competitive environment.
- EBITDA decreased, hampered by volume decline across all product lines.

Middle East and Africa

Earnings Resilience with Higher Pricing and Self-Help Measures

Volumes	6 Months 2013	6 Months 2012	6 Months Variation	6 Months lfl	2nd Quarter 2013	2nd Quarter 2012	2nd Quarter Variation	2nd Quarter lfl
Cement (MT)	21.4	23.4	-9%	-10% (1)	*11.3*	*12.2*	*-7%*	*-7% (1)*
Pure aggregates (MT)	4.4	4.4	1%	2%	*2.4*	*2.4*	*1%*	*3%*
Ready-Mix Concrete (Mm^3)	3.5	3.5	-1%	-1%	*1.9*	*1.8*	*2%*	*2%*
Sales	**2,017**	**2,196**	-8%	-3%	***1,077***	***1,152***	*-7%*	*-1%*
EBITDA	**550**	**646**	-15%	-10%	***304***	***329***	*-8%*	*-1%*
EBITDA Margin	*27.3%*	*29.4%*	*-210bps*		*28.2%*	*28.6%*	*-40 bps*	
Current Operating Income	396	484	-18%	-13%	*229*	*249*	*-8%*	*-2%*

- Sales were down 7% in the quarter, with a 6% adverse impact of FX and contrasting trends in the region.
  - **Nigeria** benefited from strong market trends, with cement volumes up 14% in the quarter.
  - **In Algeria**, cement volumes improved 5% in Q2 and higher prices were supported by the development of new cement products.
  - **In Egypt,** our cement volumes were impacted by gas shortages. Other fuels sourcing should be secured in the course of the third quarter. Prices were increased in response to high cost inflation.
  - **In Morocco**, cement volumes stabilized in Q2, while prices were positive.
  - **In Iraq,** where cement demand continues to be strong, sales were impacted by the competitive environment.
- Q2 EBITDA was up 9% like-for-like excluding Syria and Egypt, with robust volumes in Nigeria, Algeria and South Africa, strong cost-saving and innovation measures and higher pricing in response to significant cost inflation.

(1) Domestic only

Latin America

Positive Market Trends in a Strong Inflation Environment

Volumes	6 Months 2013	6 Months 2012	6 Months Variation	6 Months lfl	2nd Quarter 2013	2nd Quarter 2012	2nd Quarter Variation	2nd Quarter lfl
Cement (MT)	4.5	4.5	1%	1%	*2.3*	*2.2*	*5%*	*5%*
Pure aggregates (MT)	1.2	1.3	-6%	-6%	*0.7*	*0.7*	-	-
Ready-Mix Concrete (Mm^3)	0.6	0.5	8%	8%	*0.3*	*0.3*	*5%*	*5%*
Sales	**456**	**474**	**-4%**	**4%**	***238***	***233***	***2%***	***8%***
EBITDA	**122**	**129**	**-5%**	**1%**	***71***	***70***	***1%***	***7%***
EBITDA Margin	*26.8%*	*27.2%*	*-40bps*		*29.8%*	*30.0%*	*-20bps*	
Current Operating Income	101	108	-6%	-	*60*	*60*	-	*8%*

- Sales were affected by a significant adverse impact of FX, and were up 8% like-for-like in the quarter, with higher prices and volumes.
  - **In Brazil,** cement volumes were back to positive territory, up 6% in the quarter, with pricing gains in response to significant cost inflation.
  - **In Ecuador,** market trends were solid, with higher prices and cement volumes.
- EBITDA was up 7% like-for-like in the quarter, supported by higher sales with a significant focus on innovation and despite cost inflation.

Asia

Solid Market Trends and Earnings Growth

	6 Months				2nd Quarter			
Volumes	**2013**	**2012**	**Variation**	**lfl**	***2013***	***2012***	***Variation***	***lfl***
Cement (MT)	22.6	21.9	3%	3%	*12.2*	*11.7*	*4%*	*4%*
Pure aggregates (MT)	4.4	2.9	52%	50%	*2.2*	*1.5*	*46%*	*46%*
Ready-Mix Concrete (Mm^3)	3.1	3.1	1%	9%	*1.6*	*1.6*	*1%*	*7%*
Sales	**1,426**	**1,364**	**5%**	**7%**	***752***	***720***	***4%***	***6%***
EBITDA	**306**	**268**	**14%**	**17%**	***181***	***159***	***14%***	***16%***
EBITDA Margin	*21.5%*	*19.6%*	*190bps*		*24.1%*	*22.1%*	*200bps*	
Current Operating Income	221	182	21%	24%	*138*	*115*	*20%*	*21%*

- Q2 sales were up 6% like-for-like, with pricing gains in response to cost inflation and higher volumes.
  - **In China,** our cement volumes increased 3% in the quarter, while prices were sequentially up 1.5% versus Q4 2012.
  - **In India,** our Q2 cement sales volumes rose 2% while prices improved to offset cost inflation.
  - **The Philippines** benefited from strong market trends, with volumes and prices solidly rising.
  - **In Malaysia and South Korea**, our cement volumes stabilized in the second quarter. Average prices decreased in Malaysia, mostly reflecting price erosion during the second half of 2012.
- EBITDA strongly increased 16% in the quarter, driven by higher volumes and prices in most markets in this region, with significant efforts put on innovation, and lower coal prices in China.

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Net Income

Department of Islam Arts, Musée du Louvre - Paris, France

Net Income

€m	6 Months 2013	6 Months 2012	2nd Quarter 2013	2nd Quarter 2012
EBITDA	**1,302**	**1,513**	***922***	***1,002***
Depreciation	(511)	(501)	*(255)*	*(252)*
Current Operating Income	**791**	**1,012**	***667***	***750***
Other income (expenses)	(83)	(339)	*(80)*	*(266)*
Net financial costs	(513)	(544)	*(259)*	*(289)*
Income from associates	4	10	*8*	*6*
Income taxes	(60)	(70)	*(99)*	*(101)*
Income from discontinued operations	21	(3)	*12*	*(6)*
Non-controlling interests	(76)	(87)	*(48)*	*(55)*
Net income Group Share [(1)]	**84**	**(21)**	***201***	***39***

LAFARGE (1) Net income attributable to the owners of the parent company

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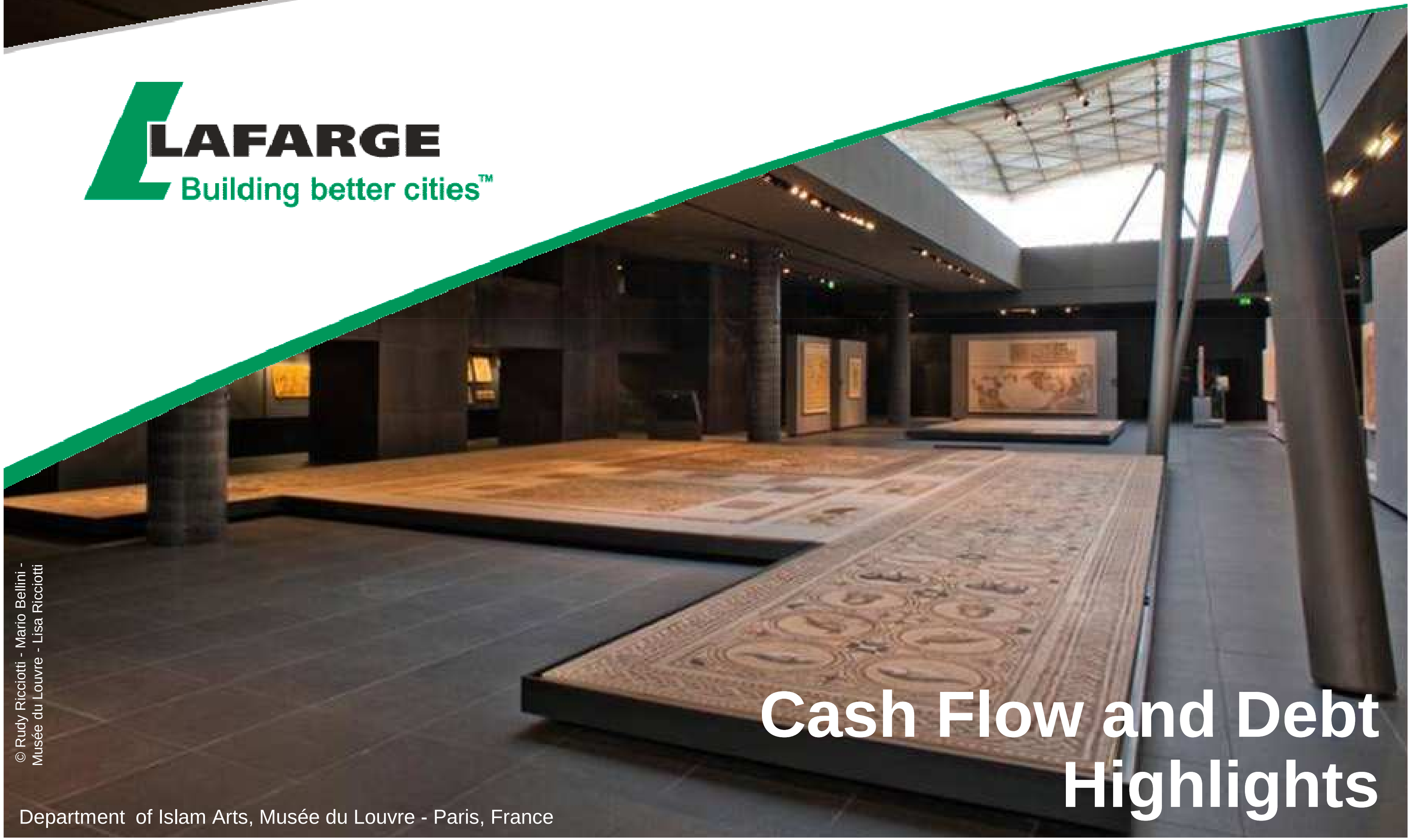

Cash Flow and Debt Highlights

Department of Islam Arts, Musée du Louvre - Paris, France

Cash Flow

€m	6 Months 2013	6 Months 2012	2nd Quarter 2013	2nd Quarter 2012
Cash flow from operations	439	600	*391*	*412*
Change in working capital	(446)	(802)	*(154)*	*(231)*
Sustaining capex	(125)	(110)	*(72)*	*(59)*
Free cash flow	**(132)**	**(312)**	***165***	***122***
Development investments (1)	(401)	(188)	*(158)*	*(51)*
Divestments (2)	181	72	*49*	*1*
Cash flow after investments	**(352)**	**(428)**	***56***	***72***
Dividends	(148)	(95)	*(75)*	*(81)*
Equity issuance (repurchase)	2	9	*2*	*-*
Currency fluctuation impact	4	(83)	*31*	*(174)*
Change in fair value	(31)	6	*(51)*	*2*
Others	(39)	15	*(32)*	*(5)*
Net debt reduction (increase)	**(564)**	**(576)**	***(69)***	***(186)***
Net debt at the beginning of period	11,317	11,974	*11,812*	*12,364*
Net debt at period end	**11,881**	**12,550**	***11,881***	***12,550***

(1) Including net debt acquired and the acquisitions of ownership interests with no gain of control. The acquisitions of ownership interests with no gain of control represented €2m in H1 2013 and €34m in H1 2012, excluding puts, already recorded as debt, exercised in the period (excluding a €28m put exercised in the second quarter 2012).

(2) Including net debt disposed of, and the disposals of ownership interests with no loss of control.

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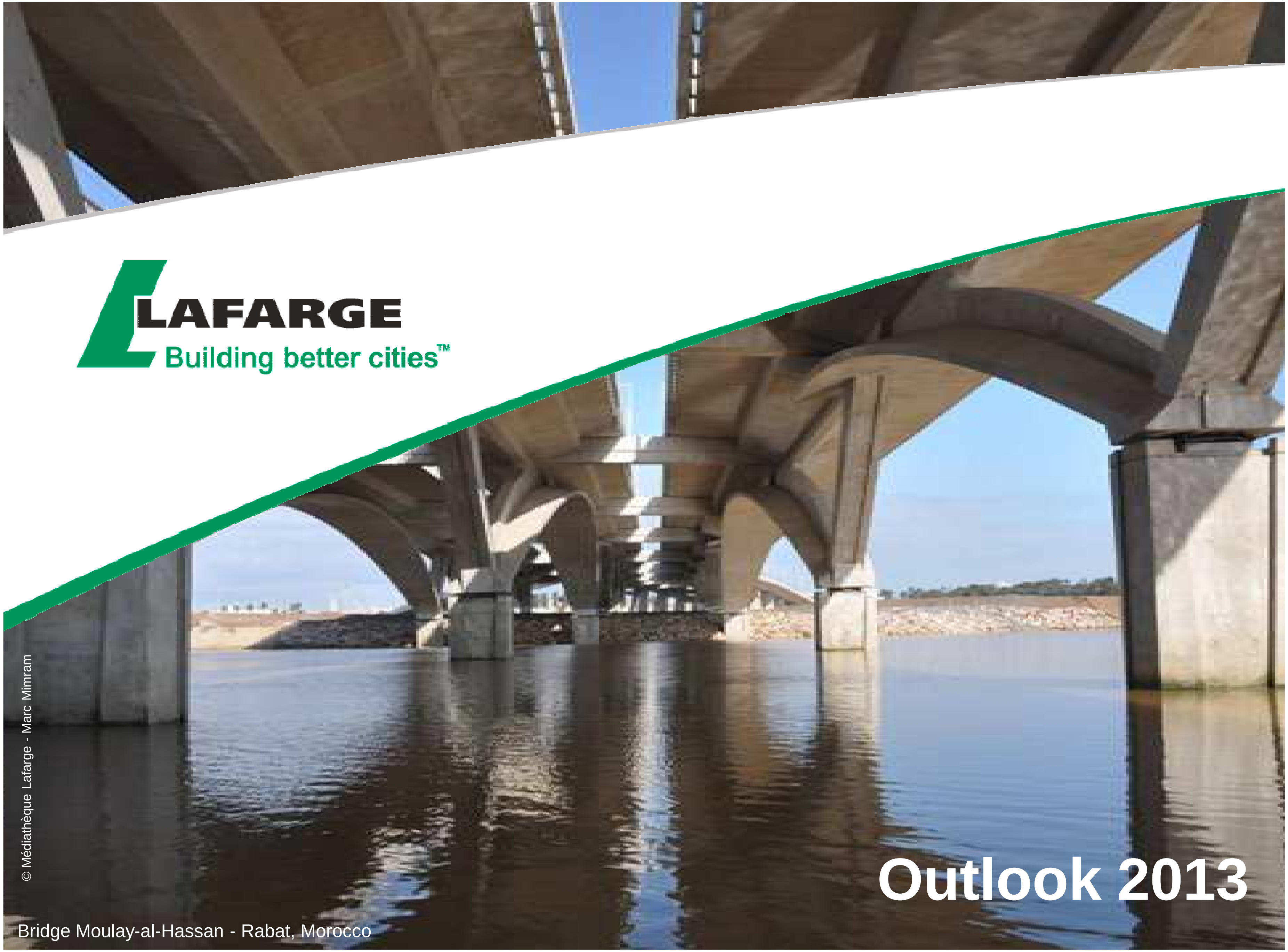

Outlook 2013

Bridge Moulay-al-Hassan - Rabat, Morocco

2013 Outlook – Market* Overview

Cement

	Volumes (%)	Price	Highlights
North America	-1 to 2	+	Positive trends in the US residential sector and in the oil industry in Canada, but adverse weather in H1 limits growth.
Western Europe	-9 to -5	=/+	Markets impacted by austerity measures and slow economic growth
Central and Eastern Europe	-3 to 0	=/+	Contrasted trends, with Poland and Romania down while most other markets should grow
Middle East and Africa	3 to 6	+	Solid market growth expected in most emerging markets
Latin America	2 to 5	+	
Asia	3 to 6	+	
Overall	**0 to 3**	**+**	**Growth in all regions outside Europe, with pricing gains in most countries**

LAFARGE * Market growth forecast at national level – Lafarge volumes trends can differ from this outlook

2013 Outlook – Other Elements

- 2% energy cost increase (0.3 euro per tonne)
- Acceleration of our Performance and Innovation plan with:
  - Performance: €450M
  - Innovation: €200M
- Cost of debt (gross): 6.3%
- Tax rate: 30%
- Capital expenditures: €0.9Bn(1) for 2013, net of third-party financing
- We will continue to pursue further value creative divestments in 2013

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(1) Net of third-party financing of specific projects , such as the new partner's capital injection in India announced in May 2013

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Conclusion

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I. Other Information

Outlook 2013 – Market Overview

Bridge Moulay-al-Hassan - Rabat, Morocco

2013 Outlook – Market [1] overview

Cement

	Market Volumes (%)
North America	**-1 to 2**
United States [1]	0 to 3
Canada	-3 to 0
Western Europe	**-9 to -5**
France	-9 to -6
United Kingdom	-5 to -2
Spain	-20 to -15
Greece	-15 to -10
Central and Eastern Europe	**-3 to 0**
Poland	-9 to -6
Romania	-6 to -3
Russia [1]	5 to 8
Latin America	**2 to 5**
Brazil	2 to 5
Ecuador	2 to 5

	Market Volumes (%)
Middle East and Africa	**3 to 6**
Algeria	7 to 10
Egypt	-3 to 0
Iraq	7 to 10
Kenya	4 to 7
Morocco	-3 to 0
Nigeria	10 to 13
South Africa	2 to 5
Asia	**3 to 6**
China [1]	4 to 7
India [1]	4 to 7
Indonesia [1]	5 to 8
Malaysia	1 to 4
Philippines	6 to 9
South Korea	-1 to 2
Overall	**0 to 3**

(1) Market growth forecast at national level except for United States, Russia, China, India and Indonesia for which only relevant markets are considered

2013 Outlook – Market overview

Aggregates and Concrete

- **Main markets**
  - Mature markets: market growth in North America supported by positive trends in the residential sector in the US and in the oil industry in Canada, while most Western Europe markets are expected to be impacted by austerity measures and slower economic growth.
  - Emerging markets: market volume growth expected in most countries.
- **Prices**
  - Price improvement expected for both Pure Aggregates and Ready-Mix concrete.

II. Other information

Scope and Foreign Exchange Effects

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

Sales by Geographical Area

Scope and Foreign Exchange Effects

	6 Months					
In million euros	**2013**	**2012**	Variation	Scope	FX effect	lfl
North America	1,259	1,395	-10%	-6%	-2%	-2%
Western Europe	1,602	1,624	-1%	5%	-	-6%
Central and Eastern Europe	488	561	-13%	-	-	-13%
Middle East and Africa	2,017	2,196	-8%	-	-5%	-3%
Latin America	456	474	-4%	-	-8%	4%
Asia	1,426	1,364	5%	-	-2%	7%
TOTAL	**7,248**	**7,614**	**-4.8%**	**-0.2%**	**-2.9%**	**-1.7%**

EBITDA by Geographical Area

Scope and Foreign Exchange Effects

6 Months

In million euros	**2013**	**2012**	Variation	Scope	FX effect	lfl
North America	129	128	1%	-14%	-2%	17%
Western Europe (1)	150	255	-41%	-3%	-	-38%
Central and Eastern Europe	45	87	-48%	-	-	-48%
Middle East and Africa	550	646	-15%	-	-5%	-10%
Latin America	122	129	-5%	-	-6%	1%
Asia	306	268	14%	-	-3%	17%
TOTAL (1)	**1,302**	**1,513**	**-14%**	**-2%**	**-3%**	**-9%**

(1) Impacted by lower sales of carbon credits:	**H1 2013 versus H1 2012**	**Q2 2013 versus Q2 2012**
Western Europe:	45 million euros lower proceeds	23 million euros lower proceeds
Central and Eastern Europe:	1 million euros lower proceeds	1 million euros lower proceeds
Group:	46 million euros lower proceeds	24 million euros lower proceeds

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II. Other information

Information per Activity

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

Cement

	6 Months				2nd Quarter			
	2013	2012	Variation	lfl	2013	2012	Variation	lfl
Volumes Cement (MT)	65.2	69.7	-6%	-4%	36.5	38.4	-5%	-3%
EBITDA Margin	23.4%	25.1%	-170bps	-60bps (1)	27.5%	28.2%	-70bps	40bps (1)

By geographical zone	6 Months				2nd Quarter			
	2013	2012	Variation	lfl	2013	2012	Variation	lfl
Sales	**5,044**	**5,470**	-8%	-3%	**2,822**	**3,022**	-7%	-1%
North America	512	610	-16%	-7%	329	394	-16%	-6%
Western Europe	708	856	-17%	-9%	400	463	-14%	-6%
Central and Eastern Europe	396	439	-10%	-9%	277	300	-8%	-7%
Middle East and Africa	1,750	1,926	-9%	-4%	932	1,013	-8%	-2%
Latin America	405	424	-4%	3%	209	207	1%	6%
Asia	1,273	1,215	5%	6%	675	645	5%	6%
EBITDA (1)	**1,181**	**1,371**	-14%	-8%	**776**	**852**	-9%	-3%
North America	73	79	-8%	10%	68	91	-25%	-16%
Western Europe (1)	106	196	-46%	-37%	96	130	-26%	-15%
Central and Eastern Europe	49	81	-40%	-40%	74	90	-18%	-19%
Middle East and Africa	530	626	-15%	-11%	291	316	-8%	-1%
Latin America	121	122	-1%	5%	69	66	-5%	9%
Asia	302	267	13%	16%	178	159	12%	14%

(1) Impacted by lower carbon credit sales (impact for the cement product line : -46 million euros versus the first half 2012, and -24 million euros in the second quarter)
Margins like-for-like are calculated excluding the carbon credit sales, and at constant scope and exchange rates

Aggregates and Concrete

	6 Months				2nd Quarter			
	2013	2012	Variation	lfl	*2013*	*2012*	*Variation*	*lfl*
Volumes Pure Aggregates (MT)	83.8	84.2	-	-4%	*50.9*	*51.0*	*-*	*-1%*
Volumes Ready-Mix (Mm^3)	15.0	15.7	-5%	-1%	*8.3*	*8.6*	*-4%*	*-*
Sales (€m)	2,484	2,450	1%	-	*1,449*	*1,422*	*2%*	*2%*
EBITDA	114	134	-15%	-14%	*142*	*149*	*-5%*	*-7%*
EBITDA Margin	4.6%	5.5%	-90bps		*9.8%*	*10.5%*	*-70bps*	

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Aggregates and Other Related Activities

	6 Months			2nd Quarter		
	2013	2012	Variation	*2013*	*2012*	*Variation*
EBITDA Margin	5.7%	6.9%	-120bps	*13.2%*	*14.1%*	*-90bps*

	6 Months				2nd Quarter			
By geographical zone	2013	2012	Variation	lfl	*2013*	*2012*	*Variation*	*lfl*
Sales	**1,295**	**1,199**	**8%**	**-2%**	***789***	***729***	***8%***	***1%***
Out of which Pure aggregates	*1,054*	*1,046*	*1%*	*-2%*	*637*	*625*	*2%*	*-*
North America	419	451	-7%	-1%	*276*	*292*	*-5%*	*1%*
Western Europe	451	395	14%	-3%	*250*	*213*	*17%*	*2%*
Other	184	200	-8%	-5%	*111*	*120*	*-8%*	*-4%*
EBITDA	**74**	**83**	**-11%**	**-17%**	***104***	***103***	***1%***	***-5%***
Out of which Pure aggregates	80	*91*	-12%	-17%	*93*	*98*	*-5%*	*-6%*
North America	29	30	-3%	13%	*45*	*53*	*-15%*	*-5%*
Western Europe	40	43	-7%	-31%	*33*	*29*	*14%*	*-6%*
Other	11	18	-39%	-34%	*15*	*16*	*-6%*	*-8%*

Ready-Mix Concrete and Concrete Products

	6 Months			2nd Quarter		
	2013	2012	Variation		2012	Variation
EBITDA Margin	2.9%	3.6%	-70bps	5.0%	5.8%	-80bps

By geographical zone	6 Months				2nd Quarter			
	2013	2012	Variation	lfl	2013	2012	Variation	lfl
Sales	**1,372**	**1,431**	**-4%**	**1%**	***765***	***794***	***-4%***	***2%***
Out of which ready-mix concrete	*1,318*	1,373	-4%	1%	*733*	*759*	*-3%*	*2%*
North America	353	353	-	-6%	*208*	*218*	*-5%*	*3%*
Western Europe	488	529	-8%	-5%	*265*	*277*	*-4%*	*-2%*
Other	477	491	-3%	5%	*260*	*264*	*-2%*	*5%*
EBITDA	**40**	**51**	**-22%**	**-10%**	***38***	***46***	***-17%***	***-11%***
Out of which ready-mix concrete	30	41	-27%	-14%	*30*	*38*	*-21%*	*-14%*
North America	9	9	-	17%	*8*	*14*	*-43%*	*-34%*
Western Europe	11	15	-27%	-8%	*12*	*12*	*-*	*12%*
Other	10	17	-41%	-37%	*10*	*12*	*-17%*	*-21%*

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II. Other information

Sales variances for a selection of countries

Mucem (Museum of European & Mediterranean Civilizations) - Marseille, France

YTD Like-for-Like Sales Variance – Cement

Analysis by Region and Major Market as at June 30, 2013	Volume effect	Other effects [1]	Activity variation vs. 2012
North America	**-13.1%**	**6.4%**	**-6.7%**
United States	-16.9%	4.6%	-12.3%
Canada	-7.6%	4.6%	-3.0%
Western Europe	**-6.8%**	**-2.1%**	**-8.9%**
France	-4.4%	-2.7%[2]	-7.1%
United Kingdom	0.0%	-3.5%	-3.5%
Spain	-8.6%	-11.4%[2]	-20.0%
Greece	-20.7%	-0.7%	-21.4%
Central and Eastern Europe	**-8.8%**	**-1.0%**	**-9.8%**
Poland	-13.5%	-2.2%	-15.7%
Romania	-17.5%	2.5%	-15.0%
Russia	-9.5%	-4.0%	-13.5%
Middle East and Africa	**-9.8%**	**7.0%[3]**	**-2.8%**
Algeria	-2.3%	8.7%	6.4%
Egypt	-30.4%	12.6%	-17.8%
Iraq	-0.3%	-6.8%	-7.1%
Kenya	-9.4%	1.2%	-8.2%
Morocco	-10.3%	4.7%	-5.6%
Nigeria	9.8%	-4.9%	4.9%
South Africa	1.3%	3.7%	5.0%
Latin America	**0.5%**	**2.1%**	**2.6%**
Brazil	-0.7%	2.7%	2.0%
Ecuador	5.1%	3.4%	8.5%
Asia	**3.2%**	**2.7%**	**5.9%**
China	3.7%	-2.1%	1.6%
India	2.1%	8.0%	10.1%
Indonesia	4.2%	4.2%	8.4%
Malaysia	1.6%	-4.7%	-3.1%
Philippines	12.2%	10.7%	22.9%
South Korea	-0.8%	1.3%	0.5%
Cement domestic markets	**-4.5%**	**2.3%**	**-2.2%**

(1) Other effects: including price effects, product and customer mix effects
(2) Grey cement price variation: up 1.5% sequentially from Q4 2012 in France and in Spain
Spain volumes and prices strongly impacted by a higher proportion of clinker sales
(3) Out of which pure price effect : 2.5%

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YTD Like-for-Like Sales Variance

Aggregates and Concrete

Analysis by Major Market as at June 30, 2013	Volume effect	Other effects (1)	Activity variation vs. 2012
Pure Aggregates	**-3.6%**	**1.1%**	**-2.5%**
France	-5.5%	1.9%	-3.6%
United Kingdom	9.4%	-2.6%	6.8%
Poland	-18.9%	-10.9%	-29.8%
United States	-6.1%	1.8%	-4.3%
Canada	-1.8%	3.0%	1.2%
South Africa	6.9%	4.0%	10.9%
Ready-mix Concrete	**-1.5%**	**2.9%**	**1.4%**
France	-5.0%	1.8%	-3.2%
United Kingdom	44.6%	-5.8%	38.8%
United States	-5.1%	5.2%	0.1%
Canada	-0.2%	7.1%	6.9%
South Africa	22.6%	4.8%	27.4%
India	-9.2%	4.7%	-4.5%

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(1) Other effects: including price effects, product and customer mix effects

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VI. Other Information

Income statement

Department of Islam Arts, Musée du Louvre - Paris, France

Other Income (Expenses)

€m	6 Months 2013	6 Months 2012	*2nd Quarter 2013*	*2nd Quarter 2012*
Net gains (losses) on disposals	46	44	*1*	*7*
Impairment of assets	(28)	(170)	*(11)*	*(166)*
Restructuring	(76)	(148)	*(57)*	*(54)*
Others	(25)	(65)	*(13)*	*(53)*
Total	**(83)**	**(339)**	***(80)***	***(266)***

Finance Costs and Average Interest Rate

€m	6 Months 2013	6 Months 2012	*2nd Quarter 2013*	*2nd Quarter 2012*
Financial charges on net debt	(411)	(437)	*(209)*	*(223)*
Foreign exchange	(29)	(25)	*(14)*	*(28)*
Others	(73)	(82)	*(36)*	*(38)*
Total	**(513)**	**(544)**	***(259)***	***(289)***

Average interest rate		June 30, 2013	June 30, 2013 Interest rate Spot	June 30, 2013 Interest rate Average	December 31, 2012	December 31, 2012 Interest rate Spot	December 31, 2012 Interest rate Average
Total gross debt [(1)]		**€14.5Bn**	**6.3%**	**6.2%**	**€14.0Bn**	**6.4%**	**6.2%**
Of which:	*Fixed rate*	*77%*	*6.9%*		*79%*	*7.1%*	
	Floating rate	*23%*	*4.1%*		*21%*	*3.8%*	

(1) Excluding puts and derivative instruments : negligible as at June 30, 2013 and December 31, 2012

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VI. Other Information

Statement of Financial Position & Cash Flow Statement

Department of Islam Arts, Musée du Louvre - Paris, France

Statement of Financial position

€m	June 30, 2013	Dec. 31, 2012
Capital Employed	29,725	28,657
Out of which:		
Goodwill	*12,217*	*12,184*
Prop, plant & equip.	*15,628*	*14,992*
Working Capital	*801*	*391*
Other	*1,079*	*1,090*
Financial assets	731	698
Net assets held for sale (1)	411	1,892
Total	**30,867**	**31,247**

€m	June 30, 2013	Dec. 31, 2012
Equity	16,857	17,748
Out of which:		
Equity attributable to the owners of the parent company	*14,861*	*15,666*
Non controlling interests	*1,996*	*2,082*
Net debt	11,881	11,317
Provisions	2,129	2,182
Total	**30,867**	**31,247**

(1) Following the announcement on February 18, 2011 of the agreement between Lafarge and Anglo American plc to combine their cement, aggregates, ready-mixed concrete, and asphalt & contracting businesses in the United Kingdom, and in accordance with IFRS 5, Lafarge UK's assets and liabilities to be contributed to this joint venture have been grouped in the consolidated statement of financial position on the lines "Assets held for sale" and "Liabilities associated with assets held for sale", respectively. The completion of this transaction was announced on January 7, 2013, and assets and liabilities of the joint-venture were proportionately consolidated thereon.
Additionally, following its intentions regarding the divestment of its Gypsum activities in North America, the Group presents them as discontinued operations.

Investments and Divestments

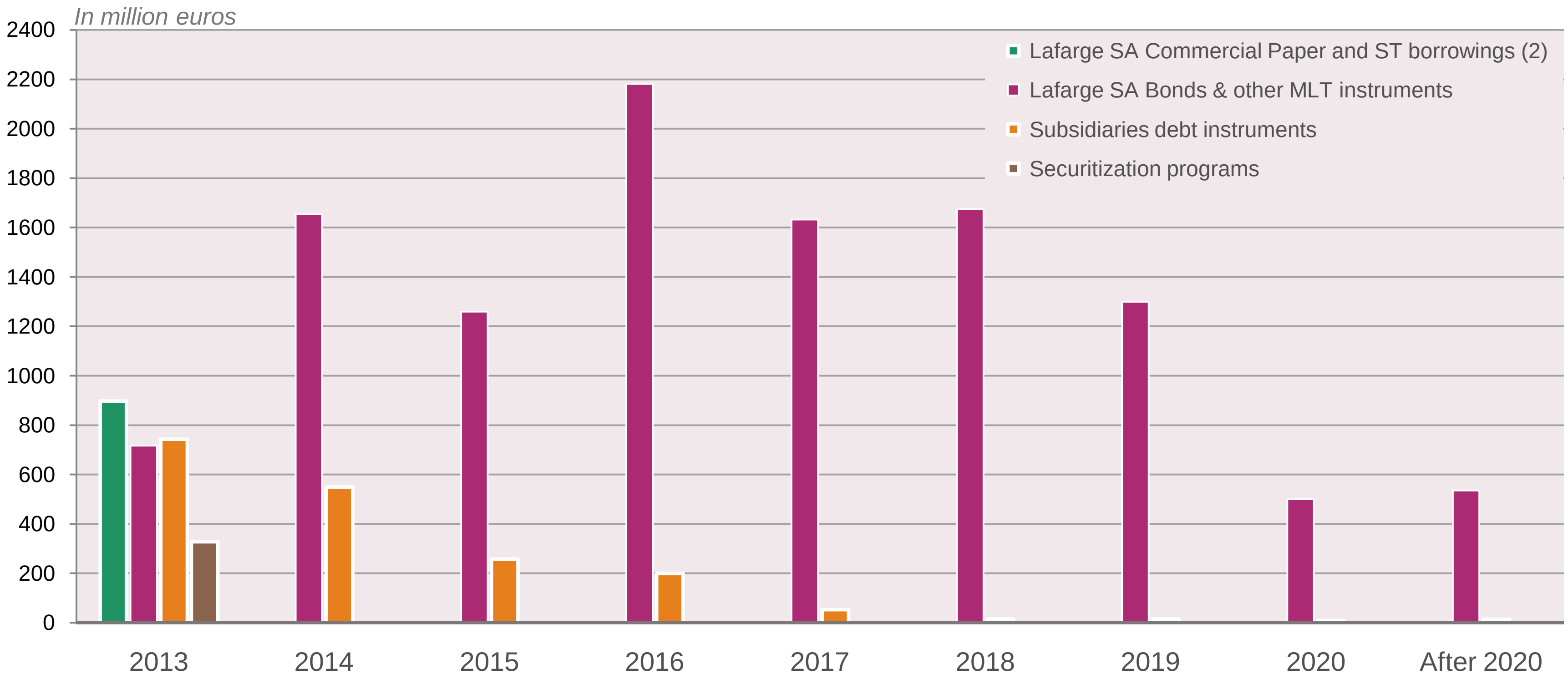
€m	6 Months 2013	6 Months 2012	2nd Quarter 2013	2nd Quarter 2012
Sustaining capital expenditures	(125)	(110)	*(72)*	*(59)*
Development capital expenditures	(382)	(201)	*(147)*	*(77)*
Acquisitions (1)	(19)	13 (3)	*(11)*	*26 (3)*
Capital expenditures	**(526)**	**(298)**	***(230)***	***(110)***
Divestments (2)	**181**	**72**	***49***	***1***

(1) Including net debt acquired and the acquisitions of ownership interests with no gain of control.
The acquisitions of ownership interests with no gain of control represented €2m in H1 2013 and €34m in H1 2012, excluding puts, already recorded as debt, exercised in the period (excluding a €28m put exercised in the second quarter 2012).
(2) Including net debt disposed of, and the disposals of ownership interests with no loss of control.
(3) Including 60 million euros received pursuant to a settlement agreement (see note 28 to the 2012 consolidated financial statements)

Balanced Debt Maturity Schedule

Average maturity of gross debt is 3 years and 9 months

As at June 30, 2013 (1)

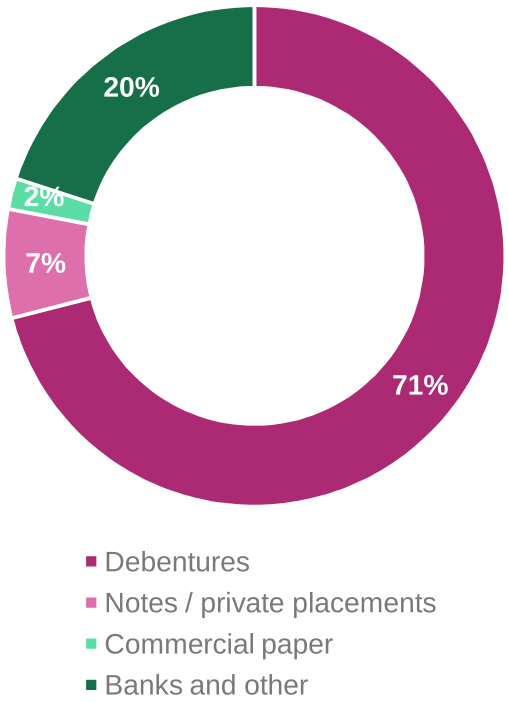


(1) Excluding puts on shares and derivatives instruments
(2) Including €560m of drawings on MT committed credit lines

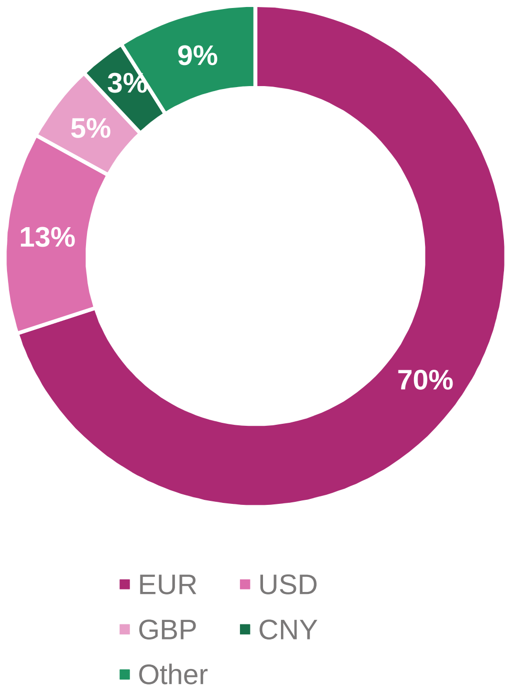
Gross Debt [(1)] by Currency and by Source of Financing

As at June 30, 2013

Split by source of financing



Split by currency



Total Gross Debt [(1)]: **€ 14.5Bn**

(1) Excluding puts on shares and derivatives instruments

Strong Liquidity Backed by Well Balanced Committed Credit Lines

Lafarge SA committed credit lines of 3.5 billion euros with average maturity of 2.4 years

€bn, as at June 30, 2013	Amount	2013	2014	2015	2016	2017	2018
Syndicated committed credit lines	1.2	-	-	1.2	-	-	-
Bilateral committed credit lines	2.3	-	0.1	1.0	0.7	0.3	0.2
Cash and cash equivalent	2.6						
Total sources of liquidity	**6.1**						
Short- term debt and short-term portion of long-term debt	(3.1)						
Credit line drawn as of June 30, 2013 (1)	(0.6)						
Overnights debt and commercial papers (1)	(0.3)						
Total Available liquidity	**2.1**						

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(1) Classified as long-term in the Group's Statement of Financial Position, as they can be refinanced on a medium and long-term basis through the committed credit lines.

Key definitions

- Amounts are generally given in million euros, and exceptions are mentioned.
- Variations are calculated based on amounts that include decimals, and may therefore not be totally consistent when calculated based on rounded disclosed figures.

Volumes	Volumes are shown by origin
Sales by Region	Group Sales by Region are disclosed after eliminations of inter regional sales and are shown by origin. Sales for each activity are disclosed by origin, and before elimination of inter regional/business line sales.
EBITDA	Current Operating Income before depreciation and amortization on tangible and intangible assets EBITDA Margin = EBITDA / Sales
Current Operating Income	Operating Income before "capital gains, impairment, restructuring and other"
Net income, Group share	Net income attributable to the owners of the parent company
Free Cash Flow	Net operating cash generated or used by continuing operations less sustaining capital expenditures
Like-for-Like variation	Variation at constant scope and exchange rates
Strict Working Capital	Trade receivables plus inventories less trade payables
Strict Working Capital in days sales	$\frac{\text{Strict Working Capital end of N * 90 days}}{\text{Sales of the last quarter}}$