



# HOLCIM GENERAL ASSEMBLY

## MILJAN GUTOVIC

### CEO

8 May 2024



**THANK YOU JAN!**



**100%  
elektrisch**



**100%  
durable**



ELEKTRISCHE NUTZFAPRZEUGE



HOLCIM

NACHT  
MIT E



# OUTLOOK AND GUIDANCE 2024

GUIDANCE CONFIRMED, CONTINUED MARGIN EXPANSION IN Q1, STRONG OUTLOOK FOR THE YEAR

Organic Net Sales growth of above 4%, additional growth from M&A of above 2%

Over-proportional growth in recurring EBIT

Increase in recurring EBIT margin to 18%

Free Cash Flow of above CHF 3 billion

20% growth in recycled Construction Demolition Materials to 10 million tons

Progress towards U.S. listing of North American business



Populus Hotel in Denver, Colorado, U.S.A. Built with ECOPact low-carbon concrete

# DECARBONIZATION

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**20%**

REDUCTION IN CO<sub>2</sub>/NET SALES IN 2023

**17**

FLAGSHIP CCUS PROJECTS WORLDWIDE

**26%**

SHARE OF NET SALES FOR LOW-CARBON ECOPACT,  
ECOPLANET IN READY-MIX AND CEMENT (Q1 2024)

In April, Holcim broke ground on its CCU project in Lägerdorf, Germany. This will be one of the world's first climate-neutral cement plants from 2029.





Wood Wharf, one of central London's largest privately owned development sites, built with Holcim's low-carbon concrete with CDM inside

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**10M**

TONS OF RECYCLED CDM IN 2024 EXPECTED  
(+20% COMPARED TO 2023)

**135**

RECYCLING CENTERS GLOBALLY



2024 CIRCULARITY LIGHTHOUSE AWARD  
FOR ECOCYCLE® TECHNOLOGY



# SOLUTIONS & PRODUCTS

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**21%**

OF GROUP NET SALES IN 2023 (CHF 5.6 BILLION)

**11**

ACQUISITIONS IN 2023 INCLUDING ICONIC ROOFING BRAND DURO-LAST

**+67%**

ROOFING SALES IN LOCAL CURRENCY (Q1 2024)



La Confluence in Namur, Belgium. The building's roof was sealed using an Elevate RubberGard™ EPDM roofing membrane



The ConstruActoras (“Women in Construction”) initiative promotes gender diversity in construction

# HOLCIM PEOPLE

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**63,448**

EMPLOYEES ACROSS THE WORLD

**500+**

P&L LEADERS EMPOWERED TO DELIVER PERFORMANCE TARGETS

**90%**

PARTICIPATION RATE IN GALLUP EMPLOYEE SURVEY WITH WORLD-CLASS RESULTS



**HOLCIM**